

# Navigate the seas for you



# >> Your business partner in every stage of logistics network

# Introduction

ATLANTIC EASTERN NAVIGATION (AENAV) started with the vision to bring shipping capacity and expertise for trading in challenging areas with rich experience & know-how of specialised markets. AENAV's commitment to work as an "In-house" department of our clients by managing overall supply chain with seamless operation & enabling clients to put their focus & resources on their core trading & manufacturing business. AENAV's founders have rich history in the shipping industry. The company's key personnel are skilled shipping professionals with extensive experience & expertise in shipping & chartering business. AENAV commenced chartering business from Singapore, an Asian shipping hub, by setting up their chartering and operating company to trade into Far East, South East Asia and Middle Eastern markets.



# Bridging the gap with a difference

The business started with team of experts in challenging areas as humble beginnings with back-to-back charters in bulk business and organically grown with time to full-fledged shipping operations & voyage management with skilled trading & operating team, expanding from regional business to international business.

After successful launch of AENAV business in Singapore, the management decided to setup operations in Dubai and at the same time, decided to move their head quarter to Dubai for managing the time zone efficiently as well as to be part of the vibrant & stable UAE business hub to handle the middle east regional trade. The Dubai office, under the umbrella of AENAV brand, offering personalized services to cater niche requirements of Middle Eastern & African shipping market with key focus in specialised shipping routes...

AENAV's HQ in Dubai handle the centralized management functions including risk assessment & mitigation for all business units in addition to Company's operating business.

To facilitate deeper penetration into the target bulk grains shipping market out of the Black Sea, AENAV set up their office in Ukraine to handle regional shipping trade as well as back-office operating functions.

Being present in three key geographical shipping regions, AENAV able to diversify its portfolio of shipping trade by participating in major tonnage / cargo to enable its team to capture the right opportunities at right time & place. AENAV's organic growth reached to new milestone, when AENAV's management decided to extend its business operation to the Country of Portunus, God of shipping and started its office in Piraeus, Greece in year 2022

Today, AENAV is actively involved in shipping trade routes with key origin & destination countries around the world while having physical regional offices around the world with key focus shipping markets in Far East, Indian Sub-Continent, Middle East, West Africa, South America, Mediterranean & Black Sea.

# What we do

# **Our Services**



## **Dry Cargo Chartering**

Chartering, operating & managing of ocean vessels carrying dry cargo with tonnage ranging from small coasters up to Capesize vessels with all vessels types including Handy, Handymax, Supramax, Ultramax, Panamax & Kamsarmax tonnage.



## **Project Chartering**

Expertise in full operation of project Cargo such as Extra Heavy (Generators, Wind-mills), Voluminous (Main ducts, Yachts), General Projects (Steel Constructions), Roll Stock Cargo (Excavators), Dangerous Cargoes (explosives etc.), Barges, Floating Cranes, Tugs, Cement Carriers and several other specialized transportation needs as per our partner's requirements.



## **Supply Chain Management**

Capable of managing the entire supply chain management as per our business partner's requirement assisting in operational efficiency & risk mitigation services in order to have the proper utilization of overall supply chain for our partners whether at origin or at sea or at destination.



# **DRY CARGO CHARTERING**



Covering the Middle East, Indian Sub-Continent, Far East, Africa, South America, Mediterranean & Black Sea trade routes, AENAV is capable of sourcing, operating and managing tonnage sizes ranging from Small Coasters up to Capsize Vessels for dry cargo.

AENAV has specialized team of experienced Shipping team catering to coastal, short & deep-sea carriage trades carrying cargo from Handy, Handymax, Supramax, Ultramax, Panamax, Kamsarmax & Cape size.

AENAV cater to a variety of industries with its Dry Bulk Chartering services ranging from Grains, Oil-seeds, Sugar, Feed-stuff, Coal, Limestone, Fertilizers, Aggregates, Iron Ore, Cement & Steel in bagged / bulk form as per our business partner's specific requirements.





AENAV manages & provide specialized services for the heavy-lift and industrial project cargo chartering segment. Being a complex operation, requiring considerable technical and engineering expertise, as well as specialized hardware and equipment. AENAV understand it thoroughly and take special measures to ensure smooth operations.

AENAV expert team undertake the chartering operation of project Cargo such as Extra Heavy (Generators, Wind-mills), Voluminous (Main ducts, Yachts), General Projects (Steel Constructions), Roll Stock Cargo (Excavators), Barges, Floating Cranes, Tugs, Cement Carriers and several other specialized transportation needs as per our partner's requirements.



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#### ATLANTIC EASTERN NAVIGATION PTE LTD

10 Anson Road, #13-09 International Plaza Singapore 079903

#### ATLANTIC EASTERN NAVIGATION FZCO

#1202 Indigo Icon Tower, Cluster F, Jumeirah Lakes Towers P.O. Box 337475, Dubai, United Arab Emirates

#### LLC ATLANTIC EASTERN NAVIGATION UKRAINE

Office 301, 48D Lvivska Str. Odessa 65016, Ukraine

# UNITED ARAB EMIRATES SINGAPORE

#### ATLANTIC EASTERN NAVIGATION S.A.

Filonos 61-65, Piraeus 185 35, Greece



**SINGAPORE:** +65 6871 8990 | **UNITED ARAB EMIRATES:** +971 4 294 4851 | **UKRAINE:** +380 48 735 8841 | **GREECE:** +30 210 411 5044



### **ENQUIRIES**

mail@aenav.com

#### FOR CHARTERING & OPERATIONS ENQUIRIES

chartering@aenav.com | operations@aenav.com

